

Dr Ian Greer

Senior Research Associate, Cornell University

Curriculum Vitae, November 2017

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2017- **Senior Research Associate**, Cornell School of Industrial and Labor Relations (ILR)

2015-2016 **Senior Research Associate**, Cornell-ILR and **Professor of Comparative Employment Relations**, University of Greenwich (UoG).

2011-2015 **Professor of Comparative Employment Relations** and **Director of the Work and Employment Research Unit**, UoG.

2008-2011 **Senior Research Fellow**, Leeds University Business School (LUBS)

2006-7 **Postdoctoral Researcher**, LUBS and Cornell-ILR

2001-2005 **Research and Teaching Assistantships**, Cornell-ILR

1999-2001 **Researcher**, Carpenters Labor-Management Program, Boston; SEIU Local 250, Oakland CA; OKM Associates, Boston; MIT Department of Urban Studies and Planning, Cambridge, MA.

Visiting positions: LEST in Aix-en-Provence (2010 & 2016), IDHE in Cachan, France (2014), FU-Berlin (2011-13), University of Sydney (2009), Wissenschaftszentrum Berlin (2008), FSU-Jena (2005), MPIfG in Cologne (2003-4), TU-Chemnitz (2003).

EDUCATION

Cornell-ILR, Ithaca, NY

PhD in Industrial and Labor Relations, December 2005

M.S. in Industrial and Labor Relations, May 2003

Bard College, Annandale, NY

B.S. in Political Studies, December 1997

JOURNAL ARTICLES

Ian Greer, Lisa Schulte, and Graham Symon. Forthcoming. "Creaming and Parking in Marketised Employment Services: An Anglo-German Comparison." Human Relations.

Charles Umney, Ian Greer, Ozlem Onaran, and Graham Symon. Forthcoming. "The state and class discipline: European labour market policy after the financial crisis." Capital and Class.

Lisa Schulte, Ian Greer, Charles Umney, Katia Iankova and Graham Symon. Forthcoming. "Insertion as an alternative to workfare: Active labour market schemes in the Parisian suburbs." Journal of European Social Policy.

Ian Greer and Virginia Doellgast. 2017. "Marketization, inequality, and institutional change. Toward a new framework for comparative employment relations." Journal of Industrial Relations. 59:2, April. Pp. 192-208.

Ian Greer. 2016. "Welfare reform, precarity and the re-commodification of labour." Work, Employment, and Society. 30:1, February. Pp. 162-173.

Ian Greer and Marco Hauptmeier. 2016. "Management whipsawing: The staging of labor competition under globalization." Industrial & Labor Relations Review. 69:1, January. Pp. 29-52.

Nick Krachler and Ian Greer. 2015. "When does marketisation lead to privatisation? Profit-making in English health services after the 2012 Health and Social Care Act." Social Science and Medicine. 124, January. Pp. 215-233.

Ian Greer, Nils Böhlke, and Thorsten Schulten. 2013. "How does market making affect industrial relations? Evidence from eight German hospitals." British Journal of Industrial Relations. 51:2. June. Pp. 215-239.

Ian Greer, Zinovijus Ciupijus, and Nathan Lillie. 2013. "The European Migrant Workers Union and the Limits to Transnational Industrial Citizenship." European Journal of Industrial Relations. 19:1. March. Pp. 5-20.

Ian Greer and Marco Hauptmeier. 2012. "Identity Work: Sustaining Transnational Collective Action at General Motors Europe." Industrial Relations. 51:2. April. Pp. 275-297.

Ian Greer. 2008. "Organized industrial relations in the information economy: The German automotive sector as a test case." New Technology, Work and Employment. 23:3. November. Pp. 181-196.

Ian Greer. 2008. "Social movement unionism in Germany: the case of Hamburg's hospitals." Industrial Relations. 47:4. October. Pp. 602-624.

Ian Greer. 2008. „Von sozialen Bewegungen Lernen: ein Impuls für deutsche Gewerkschaften." WSI Mitteilungen. April. Pp. 205-211.

Ian Greer and Marco Hauptmeier. 2008. "Political entrepreneurs and co-managers: Labour transnationalism at four multinational auto companies." British Journal of Industrial Relations. 46:1. March. Pp. 76-97.

Nathan Lillie and Ian Greer. 2007. "Industrial relations, migration and neo-liberal politics: The case of the European construction sector." Politics and Society. 35:4. December. Pp. 551-581.

Virginia Doellgast and Ian Greer. 2007. "Vertical disintegration and the disorganization of German industrial relations." British Journal of Industrial Relations. 45:1. March. Pp. 55-76.

Mark Anner, Ian Greer, Marco Hauptmeier, Nathan Lillie and Nik Winchester. 2006. "The industrial determinants of transnational solidarity: Global inter-union politics in three sectors." European Journal of Industrial Relations. 12:1. March. Pp. 7-27. (Appeared in Portuguese in 2014 in Estudos Avançados. 28:81. Pp. 229-250.)

Ian Greer. 2006. "Business union vs. business union? Understanding the split in the U.S. labor movement." Capital and Class. 90. Pp. 1-6.

Ian Greer and Lou Jean Fleron. 2005. "Social partnership in the U.S.A.? The development coalition in Buffalo, New York." International Journal of Action Research. 1:2. Pp. 319-342.

Michael Fichter and Ian Greer. 2003. "Sozialpartnerschaft als Gewerkschaftsstrategie. Beispiele aus fünf Ländern." WSI Mitteilungen. September. Pp. 541-548.

BOOKS AND BOOK CHAPTERS

Ian Greer, Charles Umney, and Barbara Samaluk. Forthcoming. "Better strategies for herding cats? Forms of solidarity among freelance musicians in London, Paris, and Ljubljana." In Virginia Doellgast, Nathan Lillie, and Valeria Pulignano (eds.) Reconstructing solidarity. Oxford: Oxford UP.

Ian Greer, Karen Breidahl, Flemming Larsen, and Matthias Knuth. 2017. The marketization of employment services and dilemmas of Europe's work-first welfare states. Oxford: Oxford UP.

Ian Greer and Genevieve Coderre-Lapalme. 2017. "Dependence on a hostile state. British trade unions after Brexit." In Steffen Lehdorff, Heiner Dribbusch, and Thorsten Schulten (eds.) Rough Waters. European trade unions in a time of crisis. Brussels: ETUI. Pp. 245-270.

Ian Greer and Marco Hauptmeier. 2015. "Marketization and social dumping. Management whipsawing in Europe's auto industry." In Magdalena Bernaciak (ed) Market expansion and social dumping in Europe. London: Routledge.

Ian Greer. 2012. "Grossbritannien: Noch immer Heimat des Neoliberalismus?" in Manfred Krenn, Karin Scherschel, and Peter Streckeisen (eds.) Neue Prekarität: Die Folgen aktivierender Arbeitsmarktpolitik. Europäische Länder in Vergleich. (Frankfurt am Main: Campus Verlag). Pp. 111-138.

Ian Greer, Ian Greenwood, and Mark Stuart. 2012. "Marktorientierung und Anstellungsverhältnisse in der Aktivierungsindustrie: Fallstudie zu Großbritannien und Deutschland", in Manfred Krenn, Karin Scherschel, and Peter Streckeisen (eds.) Neue Prekarität: Die Folgen aktivierender Arbeitsmarktpolitik. Europäische Länder in Vergleich. (Frankfurt am Main: Campus Verlag). Pp. 291-310.

Nils Boehlke, Ian Greer, and Thorsten Schulten. 2011. "World champions in hospital privatization: the effects of neoliberal reform on German workers and patients", in John Lister (ed.) Europe's health for sale. The heavy cost of privatization. (Faringdon: Libri). Pp. 9-28.

Ian Greer, Ian Greenwood, and Mark Stuart. 2011. "Beyond national 'varieties': Public-service contracting in comparative perspective." In Ian Cunningham and Philip James (eds) Voluntary organizations and public service delivery. (London: Routledge). Pp. 153-167.

Ian Greer. 2009. "Automobile workers' strikes." In Aaron Brenner, Ben Day, and Immanuel Ness (eds). The encyclopedia of strikes in American history. (Armonk, NY: ME Sharpe). Pp. 389-397.

Ian Greer. 2007. "Special interests and public goods: Organized labor's coalition politics in Hamburg and Seattle." In Lowell Turner and Daniel Cornfield (eds). Labor in the new urban battlegrounds: Local solidarity in a global economy. (Ithaca: Cornell ILR Press). Pp. 111-129.

Ian Greer, Barbara Byrd, and Lou Jean Fleron. 2007. "Two paths to the high road: Urban organization building Seattle and Buffalo." In Lowell Turner and Daniel Cornfield (eds.) Labor in the new urban battlegrounds: Local solidarity in a global economy. (Ithaca: Cornell ILR Press). Pp.193-210.

Michael Fichter and Ian Greer. 2004. "Analysing social partnership: A tool of union revitalization?" In Carola Frege and John Kelly (eds). Varieties of Unionism. (Oxford: Oxford UP). Pp. 71-92.

COURSES TAUGHT

RESE1058 Foundations of Scholarship. Spring and Autumn 2012. Greenwich.
ILRIC4340 Labor and the Crises of Capitalism in Europe. Spring 2017. Cornell.
ILRHR4635/6635 Unemployment: causes, experiences, and responses. Spring 2018. Cornell.
ILRIC7370 Political Economy of Solidarity. Spring 2018. Cornell.

ACADEMIC HONORS AND GRANTS

I was the 2010 John T. Dunlop Outstanding Scholar Award for international work on the employment relationship from the Labor and Employment Relations Association.

I have won the following competitive grants:

Hans Böckler Foundation small grant (€10k) with Charles Umney 2017-18
European Research Council Starting Grant (€1.15m), sole PI 2013-16
Hans Böckler Foundation research grant (€290k) with Matthias Knuth, Flemming Larsen, and Graham Symon 2013-14
EUROFOUND commissioned report (€25k) with Jane Lethbridge, Charles Umney, and Lefteris Kretsos 2012-13
University of Greenwich Investment and Enterprise grant (€15k) with Graham Symon 2011-12
Humboldt Foundation 'Experienced Scholars' fellowship (€25k), based at the Free University Berlin, with Gregory Jackson 2011-13
ESRC CASE PhD studentship award (£80k), based at Leeds University, with Mark Stuart 2010-13
World Universities Network grant (£5k) to visit the University of Sydney 2009
Hans-Böckler-Stiftung small grant (£10k) with Lowell Turner 2008-9
Leeds University Business School seedcorn grants (£5k) 2006-7, 2008-9, 2010-11
Einaudi Center and ILR International Program Summer Travel Grant, Germany 2005
DAAD Dissertation Fellowship, Germany 2003-2004
Max-Planck-Institute for the Study of Societies Research Fellowship, Cologne 2003-2004
Fulbright Scholarship, Berlin 1998-1999
Excellence and Equal Cost Scholarship, Bard College 1994-1997

I have also conducted small research projects funded by the Public and Commercial Services Union (PCS), starting in 2011, under the 'Resource Centre on Outsourcing and Privatization'.

REVIEWING

Ad hoc reviewer of journal articles for the *British Journal of Industrial Relations*, *Capital & Class*, *Employee Relations*, *European Journal of Industrial Relations*, *Human Relations*, *Human*

Research Management Journal, Industrial & Labor Relations Review, Industrial Relations (Berkeley), Industrial Relations Journal, Industrielle Beziehungen, International Journal of Health Policy and Management, International Review of Social History, Journal of Industrial Relations, Journal of European Public Policy, Journal of Human Resource Management, Journal of Strategic Contracting and Negotiation, Labor Studies Journal, Organization Studies, Relations Industrielles / Industrial Relations, Work Employment and Society, Social Science and Medicine, and Work Organisation, Labour and Globalisation. Ad hoc reviewer of book proposals for Routledge, Palgrave, and Emerald Insight. Other ad hoc reviews for the Economic and Social Research Council, the International Labour Process Conference, and the Labor and Employment Relations Association 'Best Papers' series. Past book reviews editor for the *British Journal of Industrial Relations*. Past editor of the *CERIC Working Paper Series* and member of the editorial advisory board of *Perspectives on Work*.

PHD SUPERVISION

Jamie McCallum (completed 2011), now Assistant Professor at Middlebury College
Charles Umney (completed 2012), now Lecturer at Leeds University
Lisa Schulte (completed 2017), now Lecturer at Middlesex University
Jennie Auffenberg (current), now Gewerkschaftssekretärin at Ver.di in Hamburg
Maria Mantynen (current), working on the TEMS (ERC) project at Greenwich
Genevieve Coderre-Lapalme (current), University of Greenwich-funded

CONFERENCES AND WORKSHOPS: PAPERS, TALKS AND ORGANIZING ROLES

Ian Greer. 2017. Is marketization sustainable? Services for the unemployed in Germany and Britain. Skype presentation to the International Summer School on Politics and Climate Protection, 25 August, Sopron Hungary.

Ian Greer. 2017. Recent trends in auto manufacturing in Western New York. Presentation at the workshop, Buffalo NY since the Great Recession. 14-15 August, Buffalo and Tonawanda.

Ian Greer and Mathieu Dupius. 2017. Insourcing in the North American auto industry. Causes and consequences. Presentation at CIRA, 30 May – 1 Juni, Toronto and SASE, 30 June-1 July, Lyon.

Ian Greer, Karen Breidahl, and Flemming Larsen. 2017. Cost, quality, and innovation. The trilemma of marketized employment services. Presentation at the conference on street-level research in the employment and social policy arena, June, Copenhagen.

Ian Greer, Karen Breidahl, Flemming Larsen, and Matthias Knuth. 2016. The marketization of employment services and dilemmas of Europe's work-first welfare state. Presentation of the book at the Rapse conference, 7-9 December, Växjö.

Ian Greer. 2016. The labor market effects of Brexit – a comparative approach. Presentation at the Work Employment and Society Conference roundtable on Brexit, 6-8 September, Leeds.

Ian Greer, Barbara Samaluk, and Charles Umney. 2016. Marketization and the crisis of work in health and social services. Co-organizer, special session at the Work Employment and Society conference, 6-8 September, Leeds.

Ian Greer. 2016. British trade unions after Brexit. Presentation at the International Working Party on Labour Market Segmentation, 6-8 July, Barcelona.

Ian Greer, Charles Umney, and Barbara Samaluk. 2016. Better strategies for herding cats? The collective action of freelance musicians in London, Paris, and Ljubljana. Presentation at the workshop Rebuilding Solidarity. 17 June. Ithaca.

Ian Greer. 2016. Marketization and neoliberal restructuring in Europe. Organizer of workshop for the TEMS project. 16 June. Ithaca.

Jennie Aufferberg, Genevieve Coderre- Lapalme, and Ian Greer. 2016. Success and failure in union anti-privatization campaigns: An Anglo-German comparison. Presentation at LERA, 26-29 May, Minneapolis; and WES, 6-8 September.

Ian Greer. 2015. Labor market reform through welfare reform. How not to activate the jobless. Keynote address at conference. *Precurity and the shrinking welfare state*. 10 September.

Ian Greer. 2015. Is marketization sustainable? Employment services for the unemployed in Germany and Britain. *Symposium on international climate protection*, Budapest, 14 November; Summer school on sustainability, Sopron (Hungary), 23 Aug 2016.

Barbara Samaluk, Ian Greer, Nathan Lillie (co-organizers). 2015. Citizenship in Europe - from social to market values? Session at the Council for European Studies. 8-10 July. Paris.

Charles Umney, Ian Greer, Ozlem Onaran, and Graham Symon. 2015. Twin Follies of Wage Restraint and Coercive Active Labour Market Policy. SASE 4-6 July. London; CES. 8-10 July. Paris.

Ian Greer, Karen Breidahl, Johannes Kirsch, Matthias Knuth, Flemming Larsen, Lisa Schulte, Graham Symon. 2015. Control versus capacity: The dilemma of marketization in employment services. Presentation at the Society for the Advancement of Socio-Economics, 4-6 July, London; and in Vajxo, 7-9 December 2016, Växjö.

Ian Greer and Lisa Schulte (co-organizers). 2015. Marketization and neoliberal restructuring in Europe. Workshop. 1 July, Greenwich.

Barbara Samaluk, Patrick McGurk, Paul Letreille, and Ian Greer (co-organizers). 2015. International employment relations association Europe Section. 30 January. Greenwich.

Ian Greer and Nathan Lillie (co-organizers). 2014. Marketization and neoliberal restructuring in Europe. Workshop. 22-24 September, Konnevesi, Finland.

Ian Greer and Graham Symon (co-organizers). 2014. The marketization of employment services in the UK. Workshop. 19 June. Greenwich.

Ian Greer, Lisa Schulte and Graham Symon. 2013. 'A moral crusade? The wider implications of welfare-to-work under the Coalition.' *Workshop on the UK Coalition Government and Employment Relations*, University of Portsmouth, 16 December; *International Labour Process Conference*, London, 9-11 April 2014.

Ian Greer, Katia Iankova Graham Symon, Lisa Schulte. 2013. 'Marketization and misbehavior in welfare-to-work services. Evidence from Germany, the UK, and France.' *Canadian Industrial Relations Association*, Toronto, 31 March-2 June; *Labor and Employment Relations Association*, St Louis, 2-5 June; *Workshop on 'Politics of Markets'*, University of Westminster, London, 13 June; *International Industrial Relations Association*, Amsterdam, 20-22 June; *International Labour Process Conference*, Athens, 12-14 April 2014.

Ian Greer and Marco Hauptmeier. 2013. 'Simulated markets and industrial relations in Europe's multinational firms', *Workshop organized by the European Trade Union Institute on 'Social Dumping in Europe'*, Amsterdam, 19 June.

Ian Greer. 2013. 'Trade union strategies against austerity'. *Workshop on 'Fighting Austerity: Rebuilding Unions from Below'*, Athens, 18-19 June. (Broadcast on Greek national television).

Ian Greer. 2013. 'Workfare und Widerstand in Grossbritannien'. *Erster Wiener Internationalen Arbeitslosenkonferenz*, Vienna, 25 April.

Ian Greer, Mark Stuart, and John Ward. 2013. 'If you exploit us we will shut you down.' Session with the PCS union and Boycott Workfare. *Critical Labour Studies*, Oxford, 2-3 March.

Ian Greer and Graham Symon. 2012. 'Comparing workfare regimes: Similarities, differences, and exceptions,' *Industrial Relations in Europe Conference*, 5-7 September, Lisbon; *Labor and Employment Relations Association*, St Louis 2-5 June 2013.

Ian Greer, Lefteris Kretsos, Patrick McGurk, Graham Symon, Maria Papanikou, Charles Umney, Wim Vanderkerckhove, Ulke Veersma. (co-organizers). 2012. 'Transnational Employment Relations and the Search for Alternatives'. Workshop. 31 May-1 June, Greenwich.

Ian Greer, Mark Stuart, and Ian Greenwood. 2012. 'The system versus the street: Contracting and employment in the international welfare-to-work industry'. *Labor and Employment Research Association* ('Best Papers' competition), 5-8 January, Chicago.

Ian Greer. 2011. "Jobs and Joblessness in the Crisis: A research agenda," *International Labour Process Conference*, 5-7 April, Leeds.

Klaus Dörre, Ian Greer, Matthias Knuth, and Paul Stewart. (co-organizers.) 2011. "Jobs and Joblessness in the Crisis," special stream at the *International Labour Process Conference*, 5-7 April, Leeds.

Ian Greer, Zinovijus Ciupijus, and Nathan Lillie. 2010. "Organizing mobile workers in the enlarged EU: A case study of the European Migrant Workers Union," Workshop on "The impact of migrant workers on the functioning of labour markets and industrial relations", 5 November, Bournemouth; Workshop on "Negotiating capitalism in Central and Eastern Europe?" 4-5 May 2011, Wrocław; Workshop on "Immigrant workers, unions, and the crisis of capitalism", 3-4 November 2011, Frankfurt.

Ian Greer and Virginia Doellgast. 2010. "Marketization and Institutional Change: From an idea to its social effects," *Work, Employment, and Society Conference*, 7-9 September, Brighton; *Workshop "Ideas at Work"*, 13-14 September, Cardiff; *Society for the Advancement of Socio-Economics Conference*, 23-25 September 2011, Madrid.

Ian Greer. 2010. "Work and welfare in the UK: Still the home of neoliberalism?" "*Precarious work and labor market policy in five countries*," 12 April, FSU-Jena; 6-7 September, Vienna (FORBA).

Ian Greer and Matthias Knuth. 2010. "Governance, Employment, and the Quality of Public Services: Specifying the linkages," *ESPANet*, 2-4 September, Budapest.

Mark Stuart and Ian Greer. (co-organizers). 2009. *Restructuring, redundancy and sustainable employment: The challenges of the current economic crisis*. Sponsored by the World Universities Network. 6-7 November, Leeds, and 1-2 July 2010, Milan.

Ian Greer and Amanda Tattersall. (co-organizers). 2009. *Where are the world's unions headed?* Co-sponsored by Unions New South Wales, the Union Strategy Group at the University of Sydney and CERIC. 28 August, Sydney Trades Hall.

Ian Greer and Lowell Turner. 2009. "Why do local unions build coalitions? Evidence from the US and Germany," *International Industrial Relations Association*, 24-27 August, Sydney.

Ian Greer and Marco Hauptmeier. 2008. "Identity Work: the construction of labour transnationalism at General Motors Europe." *British Universities Industrial Relations Association*, Bristol, 26-28 June, *Workshop on Transnational Solidarity*, Nottingham, 6-7 November, and *International Industrial Relations Association*, Sydney, 24-27 August.

Nils Böhlke, Ian Greer, and Thorsten Schulten. 2009. "World champions in privatizing hospitals," *Condition Critical: Health Care Marketizing Reforms, and the Media*, 17-20 June, Coventry.

Ian Greer. 2009. "Industrious relations: Welfare and work in the current recession." Port talk, Goodenough College, 17 June, London.

Ian Greer, Mark Stuart, and Ian Greenwood. 2008. "Employment relations in the workfare industry: An Anglo-German comparison." *Workshop on "Employment relations in the voluntary sector,"* 29 April, Glasgow (Strathclyde University); "*Transformations of welfare-to-work,*" 12 September, Leeds; and Labor and Employment Relations Association, 2-5 January, San Francisco.

Ian Greer and Virginia Doellgast. 2008. "British trade unions and the challenge of precarious work." *Project ZAUBER*, Berlin 10 September and Osnabrück, 13-15 November.

Ian Greer, Mark Stuart, and Ian Greenwood. 2008. "Community unionism as a revitalization strategy? A British case of innovation." *American Sociological Association*, Boston, 1-4 August.

Nils Böhlke, Ian Greer, and Thorsten Schulten. 2008. "*Deutsche Gründlichkeit: market making and industrial relations in German hospitals.*" *Industrial Relations in Europe Conference*, London, 23-25 June and "*Die nächste grosse Transformation?*", 4-5 September, Cologne.

Ian Greer. 2007. "British unions and migration: an international comparative view." "*Labour in Neverneverland?: Regulating the situation of migrants in the British construction industry,*" 7 December, London (University of Westminster).

Ian Greer, Mark Stuart, Ian Greenwood. 2007. "Community unionism and the neoliberal state in British steel regions." *International Industrial Relations Research Association*, 3-6 September, Manchester, and *Labor and Employment Relations Association*, 4-7 January, Chicago.

Ian Greer. 2007. "Labor relations in the information economy: the German automotive sector as a test case." "*The High-Performance Workplace: Myth and Reality,*" 26 March, Stirling, and *Knowledge, Management and Economy Congress*, 3-5 November 2006, Kocaeli, Turkey.

Ian Greer and Marco Hauptmeier. 2007. "Political entrepreneurs and co-managers: Labour transnationalism at four multinational auto companies." *Labor and Employment Relations Association*, 4-7 January, Chicago.

Ian Greer. 2006. "Social movement unionism and the breakdown of neo-corporatist industrial relations: the case of Hamburg's hospitals." *EGOS Colloquium "The Organizing Society,"* 6-8 July, Bergen, Norway.

Ian Greer. 2006. "Inside Germany's disintegrating core: the auto industry and comparative industrial relations, revisited." *International Labour Process Conference*, 10-12 April, London; *Society for the Advancement of Socio-Economics*, 30 June - 2 July, Trier, Germany.

Nathan Lillie and Ian Greer. 2006. "Industrial relations, migration and neoliberal politics: the case of the European construction sector." *Workshop on "The Political Economy of Immigration and Migrant Labour"*, 10-11 March, London (LSE); *"The Unprotected Migrant: Mobility, Social Policy and Labour Rights in Europe,"* 16-17 May, Tampere.

Virginia Doellgast and Ian Greer. 2005. "Vertical disintegration and the disorganization of German industrial relations." *Society for the Advancement of Socioeconomics*, 1-2 July, Budapest.

Ian Greer and Marco Hauptmeier. 2005. "Transatlantic bonds and national differences: National and transnational worker representation at DaimlerChrysler." *Transatlantic Social Dialog*, 20-21 May, Berlin.

Ian Greer and Lou Jean Fleron. 2005. "Labor and Urban Crisis in Buffalo, New York: Building a High-road Infrastructure." *Union of Allied Labor Educators*, 30 March - 1 April, Philadelphia.

Mark Anner, Ian Greer, Marco Hauptmeier, Nathan Lillie, and Nik Winchester. 2005. "The Industrial Determinants of Transnational Solidarity: Global Inter-Union Politics in Three Sectors." *Labor and Employment Research Association*, 5-7 January, Philadelphia; *Transatlantic Social Dialogue*, 14-15 May in Brussels.

Ian Greer. 2004. "Labor, Employer, Territory: How Job Retention Matters for Union Vitality in Hamburg and Seattle." *Workshop "Strategies for Urban Labor Revitalization,"* 1-2 October, Ithaca.

Ian Greer and Marco Hauptmeier. 2004. "Labor in German Cities: National Institutions and Local Coalitions." *Conference of Europeanists*, 11-13 March, Chicago.

Ian Greer. 2003. "Labor Management Partnership in the US: Perils and Prospects." *Transatlantic Social Dialog*, 15-16 April, Ithaca.

Ian Greer. 2003. "Twists and Turns of the High Road." *Industrial Relations Research Association*, 2-5 January, Washington DC.

Michael Fichter and Ian Greer. 2002. "Social Partnership, Institution Building, and the Revival of Labor Movements: A Comparative Analysis." *Workshop on "Strategies for Labor Movement Renewal in the Global North,"* 18-20 September, London.

INVITED SEMINAR PAPERS

2017: LEST (Aix-en-Provence)
2016: Jyväskylä
2015: Warwick; DGB-Hattingen
2014: Kings College London; ISSST (Bourg-la-Reine); Greenwich; Aalborg
2013: Greenwich; FU-Berlin
2012: Greenwich; Royal Holloway University of London; FU-Berlin; DGB-Hattingen
2011: Basel; Keele; FU-Berlin
2010: LEST
2009: LSE; Birkbeck; Manchester; New South Wales; Sydney; Groningen; Kings
College London
2008: FORBA (Vienna); Arbeiterkammer Oberösterreich (Linz); WZB (Berlin)
2007: WSI (Düsseldorf); Jena; East London
2006: Leeds; Manchester; Cardiff; Westminster
2005: Cornell; Jena; TU-Chemnitz; MIT
2004: Cornell; MPIfG (Cologne); FIAB (Recklinghausen)
2003: Cornell; TU-Chemnitz

OTHER PUBLICATIONS, REPORTS, AND TRANSLATIONS

Jane Lethbridge, Ian Greer, Lefteris Kretsos, Charles Umney, and Geoff White. 2014. Comparative Analytical Report on Industrial Relations in Central Public Administration (CPA): Recent trends and features. Dublin: European Foundation for the Improvement of Living and Working Conditions

Ian Greer and Graham Symon. 2014. Comparing workfare regimes. Similarities, differences, and exceptions. University of Greenwich Business School Working Paper WERU6.

Ian Greer and Virginia Doellgast. 2013. Marketization, inequality, and institutional change. University of Greenwich Business School Working Paper WERU5.

Ian Greer, Sue Corby, and David Hall. 2011. 'Offshoring Public Service Work: Assessing the Arguments'. Position Paper of the Public and Commercial Services Union (PCS).

Ian Greer, Zyama Ciupijus, and Nathan Lillie. 2011. Organizing Mobile Workers in the Enlarged EU: A Case Study of the European Migrant Workers Union. CERIC Working Paper 13.

Ian Greer, Mark Stuart, and Ian Greenwood. 2011. "The system versus the street: Employment and contracting in the international welfare-to-work sector." CERIC Working Paper 12. April.

Mark Stuart and Ian Greer. 2010. 'Restructuring and Adjustment in Europe: An Overview'. Perspectives on Work. 14: 1-2.

Nils Böhlke, Ian Greer, and Thorsten Schulten. 2010. 'Deutsche Gründlichkeit: Liberalization and Local Industrial Relations in German Hospitals.' CERIC Working Paper 9. February.

Ian Greer. 2010. Review of What's the Point of Industrial Relations? by Ralph Darlington. British Journal of Industrial Relations.

Ian Greer. 2010. Review of Trade Unions in a Neoliberal World by Gary Daniels and John McIlroy. Labor History.

Ian Greer. 2010. Review of The Politics of Unemployment in Europe by Marco Giugni. British Journal of Industrial Relations. 48:2.

Ian Greer. 2009. "Klöster oder Mobilmachung? Seattle und die Bewegungsfrage." LuXemburg, November. Pp. 17-19.

Ian Greer and Marco Hauptmeier. 2009. 'Between local interests and international solidarity: Negotiating restructuring at General Motors Europe.' CERIC Working Paper 7. October.

Ian Greer and Lowell Turner. 2009. Union Coalition Building in a Global Economy: A Survey of German Civil Society. Final Project Report to the Hans-Böckler-Stiftung. September.

Ian Greer. 2009. Review of Global Unions by Kate Branfenbrenner. Industrial and Labor Relations Review. 62:2.

Ian Greer. 2008. Review of Workforce development networks in rural areas by Gary Paul Green. Work, Employment and Society. 22:3.

Ian Greer. 2008. Review of America works: Critical reflections on the American labor market by Richard Freeman. British Journal of Industrial Relations. 46:1.

(Behrens, Martin.) 2007. "The role of management in the restructuring of the German workplace." Translated from German to English, May.

(Seifert, Hartmut.) 2007. "Working time in Germany: Developments and conflicts." Translated from German to English, May.

Hae-Lin Choi and Ian Greer. 2007. „Frischer Wind der Veränderung? Das offensive Organisationsmodell macht weltweit Schule.“ Neues Deutschland. 6 August.

Ian Greer. 2007. Review of Union recognition: Organizing and Outcomes edited by Gregor Gall. Industrial and Labor Relations Review. 60:1.

Ian Greer. 2007. "British unions and migration: An international comparative view." CLR News. Issue 4. Pp. 33-35.

Lowell Turner and Ian Greer. 2007. Union Coalition Building in a Global Economy. Final Project Report to the Hans-Boeckler-Stiftung. December.

(Behrens, Martin.) 2006. "Conflict, arbitration and dispute resolution in the German workplace." International Journal of Dispute Resolution. Translated from German to English, October.

Ian Greer. 2006. Review of The Future of Worker Representation edited by Geraldine Healy, Edmund Heery and William Brown. British Journal of Industrial Relations. 44:2.

Ian Greer. 2005. "Transatlantic Social Dialog, HBS, Cornell, ETUI-REHS, FES, Third Annual Meetings, 20-21 May 2005 in Berlin, Hosted by IG Metall." Transfer. 11:3. Pp. 479.

Ian Greer. 2005. Review of Action Research in Workplace Innovation and Regional Development edited by Werner Fricke and Peter Totterdill. Industrial and Labor Relations Review. 58:4.

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Quoted in *BusinessWeek* and wrote in the daily paper *Neues Deutschland*. Appeared on ERT on national television in Greece. Guest on WOLB 1010 AM (Baltimore) 'Lunch with Labor'.

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