



2024 Spring Course Schedule

LB105
May 7 to 10, 2024
Labor Leadership Skills Boot Camp



On-Site Labor Leadership Skills Training

WHO WILL BENEFIT?

Cornell ILR in Buffalo provides unparalleled flexibility in delivering training on contemporary labor and environmental topics. Our training courses and workshops generate new perspectives and ideas for innovative thinking to establish a secure, wholesome workplace and community through sound decision making regarding policies, procedures, processes and products for solutions to problems related to work, economy, society and environmental concerns.

Take four core non-credit courses within our 4-day intensive boot camp (each day covering a different topic or skill set) or through our 3-week self-paced non-credit online workshops to earn a Basic Labor Leadership Skills Certificate or combine both training options to accommodate your educational endeavors.

Our workshops, courses and webinars are designed for full-time elected union officers and appointed staff, including business agents, staff managers, council representatives, organizers, grievance reps, researchers, safety and health trainers, communications/public relations staff, attorneys, financial managers, and health and welfare benefit fund trustees. Shop stewards, executive board members, bargaining committee members and rank-and-file activists. Students learn valuable skills that are applicable in their day-to-day functions through practical instruction with real-life experiences shared by a diverse group of students. Participants increase their understanding of labor unions and the legal context in which unions function; the rights and obligations of members and leaders, and future prospects for American workers in union and non-union workplaces.

Steward Training: Problem-Solving in the Workplace

This workshop emphasizes the rights of stewards/committee persons in resolving disputes in the workplace. The right to information, the duty of fair representation, and member's right to representation will be covered. This one day workshop is part of the four-day Labor Leadership Skills Bootcamp.

- ✓ May 7, 2024
- ✓ In-Person
- ✓ \$199
- ✓ Buffalo, NY

Negotiation Skills

This introductory-level workshop is designed to develop the skills of union negotiators who do not have extensive experience in advancing a collective bargaining strategy and in conducting face-to-face negotiations at the bargaining table. This one day workshop is part of the four-day Labor Leadership Skills Bootcamp.

- ✓ October 4, 2023
- ✓ In-Person
- ✓ \$199
- ✓ Buffalo, NY

Costing Out a Contract

This practical, how-to-workshop to give union negotiators and bargaining committee members the skills they need to prepare for contract negotiations, including illustrating how to calculate the projected costs of an agreement. This one day workshop is part of the four-day Labor Leadership Skills Bootcamp.

- ✓ October 5, 2023
- ✓ In-Person
- ✓ \$199
- ✓ Buffalo, NY

Effective Communication

This workshop is for anyone who wants to improve oral presentation skills and overcome reluctance to speak in public and gain tools for more effective presentations. This one day workshop is part of the four-day Labor Leadership Skills Bootcamp.

- ✓ October 6, 2023
- ✓ In-Person
- ✓ \$199
- ✓ Buffalo, NY