The Basic Labor Leadership Skills Program is designed for union members, leaders and activists. The workshops are intended to increase their ability to successfully respond to new conditions confronting organized labor.

Students learn valuable skills that are applicable in day-to-day functions. The materials combine academic and practical instruction with real-life experiences shared by a diverse group of students. Participants increase their understanding of labor unions and the legal context in which unions function; the rights and obligations of members and leaders, and future prospects for American workers in union and non-union workplaces.

Students interested in earning the Basic Labor Leadership Skills Certificate must complete the following four workshops; Steward Training, Basic Negotiations Skills for Collective Bargaining, Costing Out Contracts and Effective Communications. Students may choose from our live in-person Buffalo Boot Camp with instructor-led sessions and/or our customized three week online sessions with web video and discussion boards designed to actively engage users across the United States. These workshops utilize active participation, technology solutions and provide step-by-step details with specific examples whenever possible.

Any or all of these workshops can be customized to fit your specific needs and presented live in your local union hall or city. To discuss your organization’s training needs contact:

Arthur Wheaton, Director  
The Worker Institute  
WNY Labor and Environmental Programs  
(716) 852-1444 x 116  
acw18@cornell.edu

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**Online Self-Paced Non-Credit**

- Steward Training ....................... September 9-29, 2015
- Basic Negotiation Skills .............. October 5-25, 2015
- Costing Out a Contract................. November 2-22, 2015
- Effective Communication .............. December 1-21, 2015

**Fall Boot Camp | October 6-9, 2015**

- Steward Training ....................... October 6, 2015
- Basic Negotiation Skills ................ October 7, 2015
- Costing Out a Contract.................. October 8, 2015
- Effective Communication .............. October 9, 2015

**Online Self-Paced Credit**

**Contemporary Labor Issues in the Global Economy**

September 28 to December 7, 2015

The focus of this course is two-fold: on the one hand, to discuss the revitalization of the labor movement and, on the other, to examine the context in which this revitalization must occur. Among the subjects to be covered are the changing nature of work, workers, and workplaces; the state of American unions and union members; the globalization of business and labor; tensions between private sector and public sector.
PARTICIPANT INFORMATION
Name ___________________________ Title ___________________________
Organization/Union ___________________________ Address ___________________________
City ___________________________ State _________ Zip Code ________________
Phone (Day) _________________________ Phone (Night) _________________________
E-Mail Address ________________________________________________

WORKSHOP SELECTIONS
Online Self-Pace Non-Credit Training -- $199 per course or all four for $600

<table>
<thead>
<tr>
<th>Course #</th>
<th>Course Title</th>
<th>Date(s)</th>
<th>Price</th>
</tr>
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<tbody>
<tr>
<td>OLLB112</td>
<td>Steward Training</td>
<td></td>
<td>$199</td>
</tr>
<tr>
<td>OLLB114</td>
<td>Basic Negotiations Skills for Collective Bargaining</td>
<td></td>
<td>$199</td>
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<tr>
<td>OLLB116</td>
<td>Costing Out Contracts</td>
<td></td>
<td>$199</td>
</tr>
<tr>
<td>OLLB118</td>
<td>Effective Communications</td>
<td></td>
<td>$199</td>
</tr>
<tr>
<td></td>
<td>All Four Workshops</td>
<td></td>
<td>$600</td>
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TOTAL:

4-Day Intense Boot Camp Training -- $600 each session – Each session includes four basic classes as listed above

<table>
<thead>
<tr>
<th>Course Title</th>
<th>Date</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Fall Boot Camp</td>
<td>Oct. 6-9</td>
<td>$600</td>
</tr>
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</table>

TOTAL:

Online Self-Paced Credit Training -- $625 each session

<table>
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<tr>
<th>Course Title</th>
<th>Date</th>
<th>Price</th>
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</thead>
<tbody>
<tr>
<td>LS264 Contemporary Labor Issues</td>
<td>Sept. 28-Dec. 7</td>
<td>$625</td>
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TOTAL:

PAYMENT METHOD
Late cancellations/transfer incur a 25% charge. No-shows and cancellations not in writing incur a 100% charge. Cancellations and transfers must be in writing and arrive at Cornell 5 business days before the workshop date to avoid a charge.

Signature of Registrant ___________________________

Please check one of the below payment methods:

☐ CHECK ENCLOSED, payable to Cornell University ILR for $ ______________________

☐ CREDIT CARD: ☐ AMEX ☐ Discover ☐ MasterCard ☐ Visa

Name on Card ___________________________________________

Card # ___________________________ Exp. Date ___________

CV Code ___________________________

Signature ___________________________________________

PAYMENT OF BILL AUTHORIZED BY:

Payment or payment guarantee (such as a Purchase Order) is expected at the time of registration. If a PO or other guarantee of payment will be submitted from your organization, your manager must sign the registration form taking responsibility of payment.

Name of Registrant’s Manager ___________________________

Title of Registrant’s Manager ___________________________

Signature and Phone Number of Approving Manager ___________________________

(The signing manager accepts the full terms of the cancellation policy above)