The Basic Labor Leadership Skills Program is designed for union members, leaders and activists. The workshops are intended to increase their ability to successfully respond to new conditions confronting organized labor.

Students learn valuable skills that are applicable in day-to-day functions. The materials combine academic and practical instruction with real-life experiences shared by a diverse group of students. Participants increase their understanding of labor unions and the legal context in which unions function; the rights and obligations of members and leaders, and future prospects for American workers in union and non-union workplaces.

Students interested in earning the Basic Labor Leadership Skills Certificate must complete the following four workshops; Steward Training, Basic Negotiations Skills for Collective Bargaining, Costing Out Contracts and Effective Communications. Students may choose from our live in-person Buffalo Boot Camp with instructor-led sessions and/or our customized three week online sessions with web video and discussion boards designed to actively engage users across the United States. These workshops utilize active participation, technology solutions and provide step-by-step details with specific examples whenever possible.

Any or all of these workshops can be customized to fit your specific needs and presented live in your local union hall or city. To discuss your organization’s training needs contact:

Arthur Wheaton, Director
The Worker Institute
WNY Labor and Environmental Programs
(716) 852-1444 x 116
acw18@cornell.edu

Online
Basic Negotiation Skills .........................April 6-26, 2015
Costing Out a Contract ....................... May 1-21, 2015
Effective Communication .................. June 1-21, 2015

Steward Training .........................September 9-29, 2015
Basic Negotiation Skills .................. October 5-25, 2015
Costing Out a Contract ..................November 2-22, 2015
Effective Communication ................ December 1-21, 2015

Spring Boot Camp | May 12-15, 2015
Buffalo, New York
Steward Training ............................ May 12, 2015
Basic Negotiation Skills ................ May 13, 2015
Costing Out a Contract .................. May 14, 2015
Effective Communication ................ May 15, 2015

Fall Boot Camp | October 6-9, 2015
Buffalo, New York
Steward Training ............................ October 6, 2015
Basic Negotiation Skills ................ October 7, 2015
Costing Out a Contract .................. October 8, 2015
Effective Communication ................ October 9, 2015
PARTICIPANT INFORMATION
Name ___________________________________________ Title _____________________________
Organization/Union ________________________________________________________________
Address __________________________________________________________________________
City ___________________________________ State __ Zip Code _________________
Phone (Day) ______________________ Phone (Night) ______________________
E-Mail Address _________________________________________________________________

WORKSHOP SELECTIONS
On-Line Training -- $199 per course or all four for $600

<table>
<thead>
<tr>
<th>Course #</th>
<th>Course Title</th>
<th>Date(s)</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>✓</td>
<td>LB408 Steward Training</td>
<td></td>
<td>$199</td>
</tr>
<tr>
<td></td>
<td>LB410 Basic Negotiations Skills for Collective Bargaining</td>
<td></td>
<td>$199</td>
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<tr>
<td></td>
<td>LB409 Costing Out Contracts</td>
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<tr>
<td></td>
<td>LB666 Effective Communications</td>
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<td>$199</td>
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<tr>
<td></td>
<td>LB407 Advanced Negotiation Skills</td>
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<tr>
<td></td>
<td>All Four Workshops</td>
<td></td>
<td>$600</td>
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</tbody>
</table>

TOTAL: $600

Boot Camp Training -- $600 each session – Each session includes four basic classes
as listed above

<table>
<thead>
<tr>
<th>Course Title</th>
<th>Date</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>✓ Spring Boot Camp</td>
<td>May 12-15</td>
<td>$600</td>
</tr>
<tr>
<td>✓ Fall Boot Camp</td>
<td>Oct. 6-9</td>
<td>$600</td>
</tr>
</tbody>
</table>

TOTAL: $1200

PAYMENT METHOD
Payment or payment guarantee (such as a Purchase Order) is expected at the time of registration. If a PO or other guarantee of payment will be submitted from your organization, your manager must sign the registration form taking responsibility of payment.

Signature of Registrant ________________________________________________________________

Please check one of the below payment methods:
☐ CHECK ENCLOSED, payable to Cornell University ILR for $ ________
☐ CREDIT CARD: ☐ AMEX ☐ Discover ☐ MasterCard ☐ Visa
    Name on Card _________________________________________________________________
    Card # _________________________________________________________________
    Exp. Date __________ CV Code ______________
    Signature _________________________________________________________________

PAYMENT OF BILL AUTHORIZED BY:
Payment or payment guarantee (such as a Purchase Order) is expected at the time of registration. If a PO or other guarantee of payment will be submitted from your organization, your manager must sign the registration form taking responsibility of payment.

Name of Registrant’s Manager __________________________________________________________
Title of Registrant’s Manager __________________________________________________________
Signature and Phone Number of Approving Manager ________________________________

The signing manager accepts the full terms of the cancellation policy above

2015 Basic Labor Leadership Skills
WORKSHOPS REGISTRATION FORM
Please COPY TO REGISTER ADDITIONAL PEOPLE

To Register Online: CLICK HERE to visit our website for registration through our secure server

By Mail:
Complete the registration form and return to:
Cornell University, ILR
Attn: ILR Customer Service
16 East 34th Street, 4th Floor
New York, NY 10016-4328

By Fax:
Complete the registration form and fax to:
(212) 340-2890

Boot Camp Training Location:
Cornell University ILR
Workplace Education Center
237 Main Street, 4th Floor
Buffalo, NY 14203-2719

Contact:
Art Wheaton, Director
Labor and Environmental Programs

If you would like to obtain additional information and your organization is interested in scheduling a credit or non-credit on-site workshop,

E-Mail – acw18@cornell.edu
Phone: (716) 852-1444 x 116